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OCTOBER 2007 MARKET REPORT

CONEJO VALLEY ASSOCIATION OF REALTORS

October sales of Conejo Valley single-family homes totaled 68. This compares to 71 sold in September and 116 a year ago, according to Allen Reznick President, Conejo Valley Association of REALTORS.

Median sales price for single-family homes in October 2007 was \$777,778; in 2006 it was the same at \$777,778. The median price is the point where half of the units sold for more and half for less.

Median prices for single-family homes in October were as follows: \$812,500 for 3 two-bedroom homes; \$609,375 for 17 three-bedroom homes; and \$857,142 for 48 four or more bedroom homes. This compares to sales in October 2006 of \$668,749 for 27 three-bedroom homes; and \$840,517 for 89 four or more bedroom homes. There were no homes sold last year during this period with 2 or fewer bedrooms.

Condominium sales totaled 32 in October compared to 27 in September 2007 and 52 for October 2006.

Total Sales for all real estate transactions in October were \$76,410,370; for October 2006 the total was \$141,663,104.

New residential listings totaled 320 in October 2007 compared to 217 in October 2006 and 339 in September 2007.

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